

MARKETING & PLASTICS ENGINEERING

MEDIA GUIDE





## OUR AUDIENCE

SPE keeps plastics professionals and other specialists in the value chain up to date on the latest materials, equipment and process technologies that impact all aspects of product development and applications in the industry. Plastics Engineering also covers the trends and influences that affect plastics in key global markets.

### **PRODUCTS**

Extrusion Equipment & Parts	17.1%
Injection Molding Equipment & Parts	10.8%
Recycled Plastics	10.0%
Blow Molding Equipment & Parts	9.3%
Resins & Compounds	8.8%
Chemicals & Additives	6.7%
Primary Processing Equipment	6.1%
Coatings	5.7%

Reinforced Plastics	4.7%
Auxiliary Equipment/Components & Supplies	4.0%
Compounding & Formulating	3.6%
Molds/Dies & Tooling	2.6%
Testing & Inspection Systems	2.5%
Compression & Transfer Molding Machines	2.4%
Other	7%

### **INFLUENCE:**

60,000+

Are made up of key decisionmakers who have the authority to buy, specify or recommend.

KNOWLEDGE: 78%

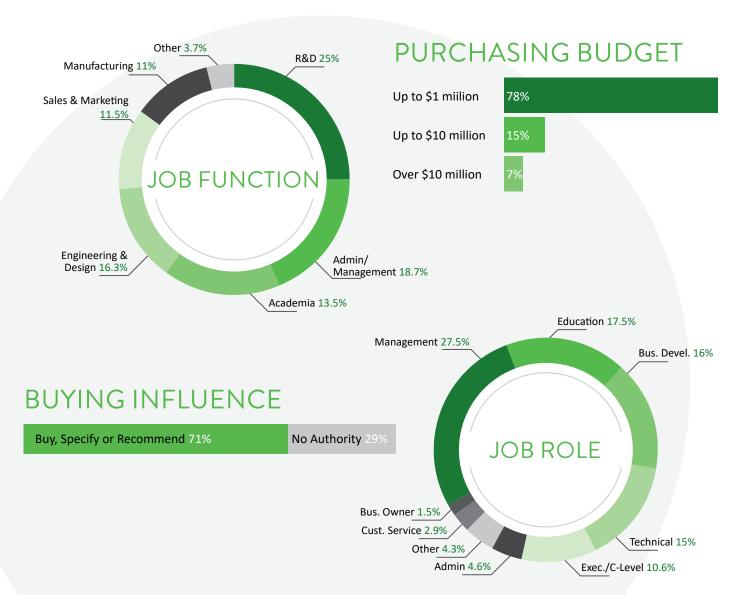
Use SPE media to learn about emerging technologies



### COVERAGE WORLDWIDE

SPE reaches over 60,000 plastics professionals worldwide. We reach more vendors, products, and services than any other group in the plastics industry.

SPE has the distinct advantage of providing content about new and emerging technologies to the innovators of the plastics industry. We develop enduring relationships with the industry leaders in plastics and find out about new advances first.



### **INDUSTRY**

17.0%
9.6%
7.6%
7.4%
6.6%
6.1%
5.6%
5.0%
5.0%
4.7%
4.1%
4.0%
3.7%
3.4%
2.5%
2.5%
1.8%
1.8%
1.5%

# PARTNER WITH SPE

SPE's Preferred Partner Program is fully customizable and can be designed to meet your specific needs.

The program can be packaged with dedicated outreach through emails, webinars, sponsorships, website banner ads, *Plastics Engineering* advertising, and other opportunities.

### **ARE YOU GETTING NOTICED?**

Building a client base and getting your products and solutions in front of decision-makers can be challenging.

SPE's Preferred Partner Program can help you develop strong business relationships while advancing your products and services directly to potential customers.

SPE reaches over 60,000 plastics professionals worldwide and are made up of key decision-makers who have the authority to buy, specify or recommend.

**FEES START AT \$10,000** 



- » Membership for staff
- Joint press release announcing partnership
- » Ad in Plastics Engineering
- » Ad in SPE News monthly e-Newsletter
- » Recognition on SPE's Preferred Partner web page with re-direct URL
- » Banner slider advertisement on SPE homepage
- » Social media mentions throughout the year

# BECOME A THOUGHT LEADER

Custom webinars can showcase your expertise and expand your reach into the plastics industry.

You can use webinars as a way to connect with new customers, demonstrate expertise and build brand authority.

### **ARE YOU AN INDUSTRY EXPERT?**

Do you have processes, materials and products that can help plastics companies gain increased efficiencies? Are you focused on innovation that can impact the plastics industry?

SPE can collaborate with you to market your custom webinar to help you connect with current and potential customers in ways that add real value to your organization. Marketing your webinars include:

- » Two targeted pre-webinar emails
- » Email Analytics
- » Your logo on the registration page
- » Webinar listed on SPE events page and SPE upcoming events emails
- » Publicity on all SPE social media channels

### FEES START AT \$5,500



### **BENEFITS INCLUDE:**

- Hosting services and registration management
- » Marketing and promotion through SPE HQ
- » Opt-in registrant list including emails (post webinar)
- » Webinars housed in SPE's Technical Library for 6 months

# REACH YOUR AUDIENCE

SPE has OUTSTANDING opportunities to ensure you're being seen by over 60,000 plastics professionals around the world through digital advertising.

### **EMAIL ADVERTISING**

Pair your product through SPE's highly responsive opt-in email lists. SPE emails average an 18% open rate -- higher than the industry standard!

- » Send a standalone promotional email to leaders in the plastics industry
- » Email analytics will be provided
- » SPE will send your email to over 60,000 plastics professionals

**DEDICATED EMAIL - \$3,000** 

### **SPE WEBSITE ADVERTISING**

Because SPE's website has over 500,000 annual page views and includes educational offerings, event information, technical resources, member and chapter information, and more, there are multiple ad placement opportunities available.\*

**Top Home Page Banner -** 320px w x 50px h - \$1,500

**Side Box Banner -** 300px w x 250px h - \$1,500

Footer Ad - 218px w x 170px h - \$1,500

\*All ads are priced by quarter & must be part of a comprehensive SPE marketing program.



# GROW YOUR AUDIENCE

#### **SPE NEWS**

Delivered digitally to 60,000+ opt-in subscribers monthly with detail on what's going on in SPE, events, announcements and more. Multiple positions are available in each issue of SPE News. **Frequency discounts apply**.

Above the Fold -

2 available (300 x 250 or 600 x 85) - \$1,400/ad

Below the Fold -

3 available (300 x 250 or 600 x 85) - \$1,000/ad

### **SOCIAL MEDIA**

Use SPE's growing network of plastics industry professionals through social media.

Post to all SPE social media - \$500







REACH 60,000+ PLASTICS PROFESSIONALS DIRECTLY













OVER 78,500 COMBINED SOCIAL MEDIA FOLLOWERS

## ANTEC

ANTEC® is a 2.5 day in-person event with a cross-section of the plastics value chain topics on the latest advances in industrial, national laboratory and academic work. As an ANTEC® Sponsor, you will reach a global audience of plastics decision-makers at one of the leading plastics technology events.

1 AVAILABLE

INCLUDES TABLETOP

Conference Sponsor - \$10,000

Help us kick off ANTEC® by being our "Exclusive" Conference Sponsor! Benefits include the opportunity to provide opening remarks and to address attendees on day 1 (up to 5 minutes), 1 month ad in Plastics Engineering Digital Publication (location subject to availability), 5 complimentary registrations, on-site event signage, your logo on SPE event website, and recognition in Plastics Engineering & SPE News as our sponsor.

1 AVAILABLE

INCLUDES TABLETOP

Off-Site Networking Sponsor - \$7,000

Participate in our popular off-site event on Tuesday, March 4, and get ready for fun! Exclusive benefits include personal welcome to attendees at the venue, 1 month ad in Plastics Engineering Digital Publication, 4 complimentary registrations, signage at the event, presentation slides and announcements during technical sessions, logo napkins, and logo cups.

3 AVAILABLE

TABLETOP ELIGIBLE\*

Keynote Sponsor - \$5,000

Feature your company's 3-minute message on stage or recorded prior to each of the Keynote Sessions on Tuesday, March 4. Other benefits include 1 month ad in Plastics Engineering Digital Publication (location subject to availability), 3 complimentary registrations, logo on SPE event website, and recognition in Plastics Engineering & SPE News as our sponsor.

1 AVAILABLE

TABLETOP ELIGIBLE\*

Welcome Reception Sponsor - \$5,000

Welcome attendees to ANTEC® during our Welcome Reception on Monday, March 3. Benefits for this exclusive sponsorship include personal welcome to attendees at the door, signage at the reception, presentation slides and announcements during technical sessions, logo napkins, and sponsor provided table drops.

### OTHER OPPORTUNITIES AT ANTEC

SPE Honors & Awards Lunch Sponsor\* - \$5,000

**Track Sponsor\* - \$3,000** 

Student Posters and Lunch Co-Sponsors\* - \$3,000

Mobile App Sponsor - \$3,000

Session Break Sponsor\* - \$1,500

**Logo Sponsor - \$1,500** 

\*Eligible for tabletop at an additional \$1,000 (Tabletop only sponsor available for \$2,500) (Includes 6 ft. table with black tablecloth / QR code on table to help attendees connect)

## PLASTICS ENGINEERING

Feature of a banner dedicated to promoting your activity/product/service etc. Banner ad to be featured on *Plastics Engineering* homepage, inside an article or on the weekly newsletter. *Plastics Engineering* can provide insights on what format, style, look & feel tends to get higher CTRs.



# EDITORIAL & PRICING

A variety of written content formats produced, edited, SEO optimized, translated, and promoted by the Plastics Engineering team.

ADVERTISING OPTIONS	1 MONTH	3 MONTHS	6 MONTHS	12 MONTHS
Leaderboard Banner 850 x 150	\$2,300	\$2,070	\$1,955	\$1,840
(Static or .gif file types accepted)				
Mid-Board Banner 850 x 150 or 400 x 330	\$2,200	\$1,980	\$1,870	\$1,760
(Static, Video or .gif file types accepted)				
Billboard Banner 850 x 150	\$1,500	\$1,350	\$1,275	\$1,200
(Static or .gif file types accepted)				
Sidebar Banner 400 x 330	\$2,200	\$1,980	\$1,870	\$1,760
(Static, Video or .gif file types accepted)				
Additional Category/Page Upgrade (Max 4)	\$500			
Additional .gif File Upgrade(s) (Max 4)	\$500			
Featured Sponsor Content	\$2,000			
Weekly Digest Leaderboard or Billboard Banner 850 x 150 (Static or .gif file types accepted)	\$2,650	\$2,380	\$2,250	\$2,120

### Top reasons to advertise in the *Plastics Engineering* suite of media products:

90%

84%

Are made up of key decisionmakers who have the authority to buy, specify or recommend. Use *Plastics Engineering* content after reading it

#### **Preferred Partner Program Discounts**

Special discounts for advertising campaigns are available to SPE member companies.

#### Contact for prices and more information:

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TRENDING	INDUSTRY	MATERIALS	PROCESS	PROCESS (CONTINUED)
Artificial Intelligence	Aerospace	Additives & Colorants	3D Printing/Additive Mfg.	Injection Molding
Business	Automotive & Transportation	Composites	Automation	Molds & Die Making
Design	Building & Construction	Foaming Agents	Auxiliaries	Rotational Molding
Editor's Choice Tech Papers	Durables	Resins	Blow Molding	Testing & Analysis
Education & Training	Electrical & Electronics	Silicones	Cast Film/Sheet	Thermoforming
Equipment	Medical		Compounding	
Industry 4.0	Packaging		Decorating & Coatings	
Legal Analysis	Sports & Recreation		Extrusion	
People	Toys		Film	
Regulation	Wearables		Foam Processing	
Software			Hybrid Manufacturing	

Sustainability

### ADDITIONAL OPPORTUNITIES

SPE offers a variety of services to maximize your reach in the plastics industry. Ask our team how we can help you achieve your goals!



#### 3Dnatives

Reach 1.3 million users monthly in the world's largest media source dedicated to Additive Manufacturing & 3D Printing. 4spe.org/3DNOpportunities



### **GRAPHIC DESIGN**

Our graphic design team is here to help with the creation of all kinds of promotional material you might need (i.e. banners, HTMLs and more).



### **ImplementAM**

Showcase your expertise in Additive Manufacturing by hosting a workshop, presentation, or a facility tour with this unique and interactive experience. <u>4spe.org/IAMOpportunities</u>



### WRITTEN CONTENT

UR TEAL

Thanks to its expertise, our team can produce any kind of written content for your website, blog, social networks.



### **ARTICLE**

Interviews, user cases, product launches, hot news, in-depth guides, expert advice pieces and more.



### TRANSLATION SERVICES

Our team of native professionals can produce full translation to and from 5 languages (EN, FR, DE, ES, IT).



#### **VIDEO**

Full production (shooting & editing) of videos for you to use as you please (e.g. product launches).



### MICHAEL GRESKIEWICZ

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Thank you for choosing SPE, we are looking forward to working with you.

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